



Maryland Department of Transportation
The Secretary's Office

Larry Hogan
Governor

Boyd K. Rutherford
Lt. Governor

Pete K. Rahn
Secretary

March 10, 2017

TANYA REDCROSS-SMITH
JBN CORPORATION
9176 RED BRANCH ROAD
SUITE R-1
COLUMBIA, MD 21045

Dear TANYA REDCROSS-SMITH:

CERTIFICATION NO. 17-144

The Maryland Department of Transportation's (MDOT) Office of Minority Business Enterprise (OMBE) is pleased to notify you that pursuant to the Minority Business Enterprise (MBE) Program, the Disadvantaged Business Enterprise (DBE) Program, the Small Business Enterprise (SBE) Program and/or the Airport Concessions Disadvantaged Business Enterprise Program (ACDBE), it has been determined that your firm meets the eligibility standards and is certified in the following capacity:

NAICS Code – NAICS Industry Title

(Specific areas of work your firm is certified to perform within that NAICS Code)

**236210 - MBE/DBE/SBE - INDUSTRIAL BUILDING CONSTRUCTION
(SPECIFICALLY: GENERAL CONTRACTING, CONSTRUCTION MANAGEMENT
AND PROJECT MANAGEMENT)**

**236220 - MBE/DBE/SBE - COMMERCIAL AND INSTITUTIONAL BUILDING
CONSTRUCTION (SPECIFICALLY: GENERAL CONTRACTING, CONSTRUCTION
MANAGEMENT AND PROJECT MANAGEMENT)**

425120 - MBE/DBE/SBE - WHOLESALE TRADE AGENTS AND BROKERS

Only certified firms are eligible to fulfill minority participation goals on contracts issued by the State of Maryland.

As of the date of this letter, your firm is listed in MDOT's online Directory of Certified Firms. The Directory is maintained in real time and serves as the *official* source of your firm's certification status. It is used by prime contractors and consultants seeking participation from minority/disadvantaged subcontractors.

It is important that you check your Directory listing and contact the OMBE at 410-865-1269 regarding corrections or changes. Any changes in ownership or control of your firm (i.e. stockholders, officers, directors) as well as any changes to your contact information (i.e. address, email, fax) must be reported to OMBE immediately. View your listing at <http://mbe.mdot.state.md.us/directory>.

Your firm must be reviewed annually in order to maintain its MBE, DBE and/or ACDBE certification status. We will contact you when it is time to begin the Annual Review process.

Please review the attached Minority Business Resources. If you are not already registered with Maryland's Small Business Reserve Program and *eMarylandMarketplace*, I strongly encourage you to learn more about these programs and complete the free, online registration at your earliest convenience.

The Governor's Office of Minority Affairs has oversight of the State's Minority Business Enterprise Program. They help small businesses compete with confidence in the public and private sectors. They will reach out to you via email and share information about educational and business development programs. Visit their website at www.goma.maryland.gov to access procurement forecasts and connect with a wide variety of small business resources.

Contact the Office of MBE via telephone using 1-800-544-6056 or 410-865-1269.

Sincerely,

A handwritten signature in black ink that reads "Monica A. Cruse". The signature is written in a cursive style with a large, prominent initial 'M'.

Monica A Cruse, Chairperson
Minority Business Enterprise Advisory Committee
Office of Minority Business Enterprise

cc: Sabrina Bass
Director
Office of Minority Business Enterprise



CATHERINE E. PUGH
MAYOR

*100 Holliday Street, Room 250
Baltimore, Maryland 21202*

March 27, 2017

Mr. Tanya Redcross-Smith
J B N CORPORATION
9176 Red Branch Road, Suite R
Columbia, Md 21045-

Dear Mr. Redcross-Smith:

Congratulations on obtaining your certification as a Minority/Women's Business Enterprise (M/WBE). Enclosed is your certificate evidencing your firm's status until 3/27/2019. This is a tremendous distinction that I am certain will provide you with greater opportunities to grow your business.

A healthy minority and women-owned business community is vital to the growth of our City. You help us generate jobs and grow our tax base and I want to make sure that you have a fair and equitable opportunity to successfully participate on City contracts.

Therefore, let me take a moment to make sure that you are aware of the numerous resources available in City government to help minority and women-owned businesses grow.

The Small Business Resource Center (443-451-7160) can help you with the technical assistance you may need such as writing and/or expanding your business plan and accessing capital. The Baltimore Development Corporation (410-837-9305) can assist you with obtaining a location for your business; and the Mayor's Office of Minority and Women-Owned Business Development (410-396-3818) is available to help you tie it all together. One of their goals is to reach out and be a resource to inform you of contracting opportunities and help you navigate through the numerous resources available for your business.

Best wishes on growing your business.

Sincerely,

Catherine E. Pugh
Mayor

Visit our website @ www.baltimorecity.gov



CITY OF BALTIMORE

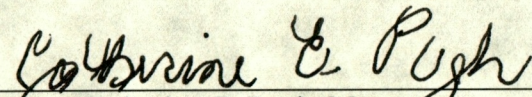
Minority and Women's Business Opportunity Office

Minority and Women's Business Program

J B N CORPORATION

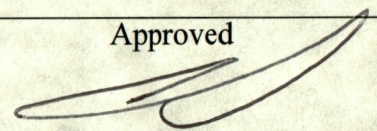
is certified as a

Minority/Women's Business Enterprise


Catherine E. Pugh, Mayor

March 27, 2017

Approved


Chief of Minority and Women's
Business Opportunity

Mr. Tanya Redcross-Smith

17-373862

March 27, 2019

Owner

Certification Number

Expiration Date

CERTIFICATE OF PREQUALIFICATION

This Certifies that: **JBN Corporation**
9176 Red Branch Road, Suite R
Columbia, MD 21045-2001
Tanya Redcross-Smith, President

Number: **10184**
Effective Date: **4/5/2017**
Expiration Date: **4/6/2019 12:00 AM**

has filed prequalification papers with the City of Baltimore in accordance with the Charter Amendment and is hereby prequalified to perform work in City of Baltimore projects not to exceed **\$90,000.00**, less the contractual amount of all uncompleted work under contract.

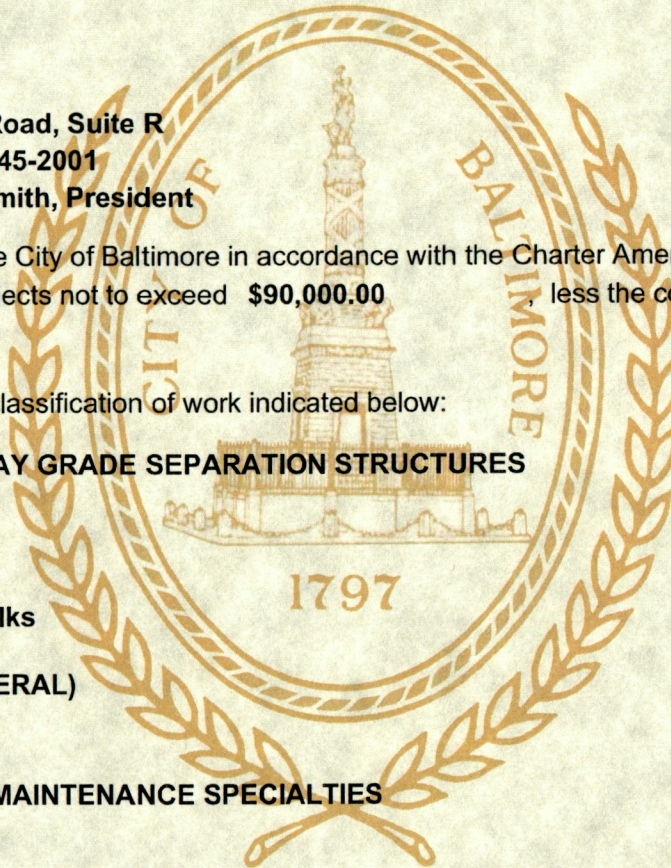
This Certificate limits the holder to the classification of work indicated below:

C. HIGHWAY BRIDGES AND HIGHWAY GRADE SEPARATION STRUCTURES
C03300 Concrete Construction

D. ROADSIDE IMPROVEMENTS
D02620 Curbs, Gutters, Sidewalks

E. BUILDING CONSTRUCTION (GENERAL)
E13001 Three-Story and Under

F. BUILDING CONSTRUCTION AND MAINTENANCE SPECIALTIES



April 05, 2017

Approved

A handwritten signature in blue ink, appearing to read 'Kumeri Vaid', is written over a horizontal line.

Signature of Authorization
Contractors Qualification Committee