## Innovation..... Impeccable Planning.....Cost-Conscious Construction

At JBN Corporation, we deliver much more than quality buildings. Our clients become partners in every project, finding that we offer superior service and performance every step of the way. From our initial meeting to the final inspection and beyond, we help clients define their goals, then we continue to serve as their advocate throughout the construction process.

With JBN, what you see is what you get — and what you get is a team of experts driven by the Relentless Pursuit of Client Satisfaction.

#### **CORE COMPETENCIES**

JBN Corporation (JBN) serves federal, state, and local government agencies and commercial businesses by providing the following general construction and construction-related management services:

Pre-Construction	Building Permitting	Specialty Trades			
New Construction	Scheduling	•	Roof Construction		
Design-Build	Drawing Review & Interpretation	•	Trucking-Hauling	BUS	
Remodeling	BIM	•	Building Envelope		
Renovations/Restorations	Contract Admin Services	•	Mechanical/Electrical/H VAC	C	
Construction Management		•	Windows/Doors		
Owner's Representative			Rough Carpentry		

## **COMPANY BACKGROUND**

Established in 2013 by Paul and Tanya Smith, JBN Corporation is a new but greatly experienced general contracting and construction management firm. We are SBA 8(a) graduates with a successful track record built upon a combination of perseverance, flexibility and the willingness to go the extra mile. Our in-house management team have over 50 years experience collectively in managing commercial, industrial and institutional construction projects. The capacity to perform our own excavation, trucking, concrete, masonry and carpentry work has made it possible to meet critical deadlines that clients have come to appreciate and respect.

JBN employs through it's teaming partners a professional support staff of architects, registered engineers and other specialists to help the company meet its client's needs.

Bonding Capability\*\*:

5M Aggregate

## COMPANY DIFFERENTIATORS

JBN has strong teaming relationships with mid/large industry experts such as electrical, heating and a/c, demolition and environmental services. We provide a unique level of customer service - Only executive management responds to critical issues or major concerns that may occur on projects. We move forward while others stand still ... Technology drives us, and everything we do. Moreover we believe in all "handson" work and we devote personal time and attention to every phase of the project to ensure a successful project from beginning to end. We move forward to keep you moving forward no matter what the project entails.

# MECHANICAL EQUIPMENT SALES DIVISION

2M Sinale

JBN in conjunction with it's teaming partner HAVTECH represents the most innovative HVAC equipment and building automation system manufacturers serving both the commercial and industrial markets. This depth combined with our expertise in energy efficient HVAC system design and green building methods allows us to offer cost-effective solutions that provide a low environmental impact at the highest return on investment to our customers. Our team is dedicated to providing every customer with an exceptional experience

KEY CONTACTS - To learn how JBN Corporation can help make your next project a success, please contact:

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Sales/Business Development & Construction Ops Paul D. Smith Vice President psmith@jbncorporation.com direct: 443.393.7755 x101

Finance Herb Lucas Controller hlucus@jbncorporation.com 443.393.7755 x108

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#### **COMPANY INFORMATION**

DUNS NUMBER	078488022			
EIN NUMBER	46-2111366			
CAGE CODE	6XKK4			
NAICS	236210, 236220, 237130, 238130, 238150, 238160, 238170, 238310, 238320, 238330, 238350, 541340			
BUSINESS TYPE	Minority, Woman Owned Small Business			
ERTIFICATIONS				
	SDVOSB			
	VOSB			
	EDWOSB			
	DBE			
	CDE			
	MDOT (pending)			
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